



Business Administration in FINANCE Career Pathway

Great Northwest 2021-2022



EXPLORE: Click on the links to find the job titles that seem most interesting to you to learn more! Save any jobs you are interested in from this career pathway in your XELLO account so that you can create an Academic and Career Plan (ACP) later on.

Educational Level May also require work experience	Accounting & Business Finance	Securities/Investments & Banking Services	Insurance
High School Diploma, Certification	Tax Preparer Statement Representative Accounts Payable/Receivable Associate Bookkeeper ○ Bill and Account Collector ○ Range \$22,900 - \$101,800	Bank Teller * ○ New Accounts Representative * Loan Processor * Range \$21,300 - \$55,700	Insurance Claim Representative Range \$26,600 - \$57,000
Certification or Technical Diploma	Inventory Control Associate Payroll Associate Range \$25,800 - \$60,700	Loan Counselor Financial Planning Assistant Range \$31,600 - \$129,100	Customer Service/Account Management * Claims Assistant/Adjuster Underwriting Assistant Insurance Sales Range \$23,600 - \$132,000
Registered Apprenticeship	Financial Services Professional Range \$34,900 - \$199,800		
Associate Degree	Information Securities Analyst Accounting Specialist Budget Analyst Contract Specialist Financial Analyst * Range \$24,200 - \$99,700	Account Manager * ○ Personal Banker Loan Officer ○ Financing Specialist Range \$31,100 - \$246,800	Real Estate Assessor Financial Service Representative Insurance Agent ○ Insurance Underwriter ○ Range \$31,500 - \$199,800
Bachelor Degree and beyond	Accountant * ○ Auditor ○ Financial Manager * ○ Forensic Accountant ○ Credit Analyst *Note: Interest in pursuing CPA is of high value to employers. Range \$44,500 - \$246,800	Bank Manager * ○ Investment Banker ○ Mortgage Broker ○ Research Analyst (Financial) ○ Money Manager ○ Stock Trader ○ Range \$30,400 - \$246,800	Actuary ○ Personal Financial Advisor Risk Management Specialist Insurance Claims Adjusters ○ Range \$49,900 - \$199,800
Postsecondary Options	Click HERE for Accounting & Finance Postsecondary Options	Click HERE for Investment & Banking Postsecondary Options	Click HERE for Insurance Postsecondary Options

* **BRIGHT OUTLOOK** = these jobs are expected to grow in the future – which means more opportunities for you!
 ○ **XELLO** = you can learn more and save this job in your Xello account (note: some job titles might look a little different in Xello)

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Mellen High School

A career pathway in high school must include:

- A sequence of courses (including at least 2 CTE courses)
- Two of the following components: *Career and Technical Student Organization, Work-based Learning, Industry Recognized Credential, College Credit Opportunity*



Career and Technical Education Courses	Must include a sequence of at least TWO Career and Technical Education courses. Should align with Education Building Blocks for the pathway: <ul style="list-style-type: none"> • Intro to Business and Marketing • Financial Accounting • Business Management & Leadership 		CAREER EXPLORATION PROGRAMS
Additional Employer Recommended Courses	Should align with Education Building Blocks for this pathway: <ul style="list-style-type: none"> • Personal Finance & Consumer Economics 		Regional: Wisconsin Institute of Certified Public Accountants
Career and Technical Student Organization	Wisconsin Future Business Leaders of America (FBLA) Student Organization		Statewide: You can find the list of career exploration programs associated with this pathway and develop a program list specific to your region or school.
Work-Based Learning Program Options	Youth Apprenticeship Finance		
	Accounting & Business Finance	Securities/Investments & Banking Services	Insurance
Industry Recognized Credential Options Learn the skills that employers want to see! <i>Italics = must be 18 years old to obtain</i> *This certification is eligible for reimbursement through the technical incentive grant	Soft Skills Pro (Essential Skills Certificate) From American Hospitality Academy		
College Credit Opportunities	Financial Accounting NTC 4 credits		